## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

🗵 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2020

0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number 001-32942



## **EVOLUTION PETROLEUM CORPORATION**

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of incorporation or organization)

41-1781991

(IRS Employer Identification No.)

1155 Dairy Ashford Road, Suite 425, Houston, Texas 77079

(Address of principal executive offices and zip code)

(713) 935-0122

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year if changed since last report)

#### Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange On Which Registered
Common Stock, \$0.001 par value	EPM	NYSE American

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes: No: o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes:  $\boxtimes$  No: o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	0	Accelerated filer	Х	Non-accelerated filer	0	Smaller reporting company x	
Emerging growth company	0						

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.). Yes: o No: 🗵

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

32,956,469 shares outstanding of common stock, par value \$0.001, as of May 2, 2020.

## EVOLUTION PETROLEUM CORPORATION AND SUBSIDIARIES

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We use the terms, "EPM," "Company," "we," "us" and "our" to refer to Evolution Petroleum Corporation, and unless the context otherwise requires, its wholly-owned subsidiaries.

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#### FORWARD-LOOKING STATEMENTS

This Form 10-Q and the information referenced herein contains forward-looking statements within the meaning of the Private Securities Litigations Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The words "plan," "expect," "project," "estimate," "assume," "believe," "anticipate," "intend," "budget," "forecast," "predict" and other similar expressions are intended to identify forward-looking statements. These statements appear in a number of places and include statements regarding our plans, beliefs or current expectations, including the plans, beliefs and expectations of our officers and directors. When considering any forward-looking statement, you should keep in mind the risk factors that could cause our actual results to differ materially from those contained in any forward-looking statement. Important factors that could cause actual results to differ materially from those in the forward-looking statements herein include the timing and extent of changes in commodity prices for oil and natural gas, operating risks and other risk factors as described in Part II, Item 1A, "Risk Factors" and elsewhere in this report and as also may be described from time to time in our future reports we file with the Securities and Exchange Commission. You should read such information in conjunction with our consolidated condensed financial statements and related notes and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this report. There also may be other factors that we cannot anticipate or that are not described in this report, generally because we do not currently perceive them to be material. Such factors could cause results to differ materially from our expectations.

Forward-looking statements speak only as of the date they are made, and we do not undertake to update these statements other than as required by law. You are advised, however, to review any further disclosures we make on related subjects in our periodic filings with the Securities and Exchange Commission.

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## PART I — FINANCIAL INFORMATION Item 1. Financial Statements (Unaudited)

#### Evolution Petroleum Corporation and Subsidiaries Consolidated Condensed Balance Sheets (Unaudited)

	March 31, 2020	June 30, 2019
Assets		
Current assets		
Cash and cash equivalents	\$ 20,693,234	\$ 31,552,533
Receivables	5,222,213	3,168,116
Prepaid expenses	303,375	458,278
Total current assets	26,218,822	35,178,927
Oil and natural gas properties, net (full-cost method of accounting)	67,668,686	60,346,466
Other property and equipment, net	19,449	26,418
Total property and equipment	67,688,135	60,372,884
Other assets, net	311,695	210,033
Total assets	\$ 94,218,652	\$ 95,761,844
Liabilities and Stockholders' Equity		
Current liabilities		
Accounts payable	\$ 2,263,940	\$ 2,084,140
Accrued liabilities and other	570,239	537,755
State and federal income taxes payable	274,299	130,799
Total current liabilities	3,108,478	2,752,694
Long term liabilities		
Deferred income taxes	11,591,629	11,322,691
Asset retirement obligations	2,499,180	1,560,601
Operating lease liability	99,014	
Total liabilities	17,298,301	15,635,986
Commitments and contingencies		
Stockholders' equity		
Common stock; par value \$0.001; 100,000,000 shares authorized; 32,956,469 and 33,183,730 shares issued and outstanding, respectively	32,956	33,183
Additional paid-in capital	40,932,577	42,488,913
Retained earnings	35,954,818	37,603,762
Total stockholders' equity	76,920,351	80,125,858
Total liabilities and stockholders' equity	\$ 94,218,652	\$ 95,761,844

See accompanying notes to consolidated condensed financial statements.

#### Evolution Petroleum Corporation and Subsidiaries Consolidated Condensed Statements of Operations (Unaudited)

	 Three Months Ended March 31,					nths Ended rch 31,	
	2020	2019		2020			2019
Revenues							
Crude oil	\$ 7,461,823	\$	9,032,032	\$	25,281,564	\$	30,945,359
Natural gas liquids	250,476		468,525		963,054		1,910,395
Natural gas	320		471		1,831		471
Total revenues	 7,712,619		9,501,028		26,246,449		32,856,225
Operating costs							
Production costs	3,895,544		3,793,008		11,220,238		10,703,606
Depreciation, depletion and amortization	1,399,481		1,558,130		4,310,284		4,710,223
General and administrative expenses *	1,465,780		1,196,935		4,240,330		3,760,767
Total operating costs	 6,760,805		6,548,073		19,770,852		19,174,596
Income from operations	 951,814		2,952,955		6,475,597		13,681,629
Other							
Enduro transaction breakup fee	_		_		_		1,100,000
Interest and other income	41,186		65,831		160,256		172,260
Interest expense	(29,067)		(28,789)		(87,757)		(87,479)
Income before income taxes	 963,933		2,989,997		6,548,096		14,866,410
Income tax provision (benefit)	(2,746,226)		591,122		(1,719,801)		2,767,169
Net income available to common stockholders	\$ 3,710,159	\$	2,398,875	\$	8,267,897	\$	12,099,241
Earnings per common share							
Basic	\$ 0.11	\$	0.07	\$	0.25	\$	0.36
Diluted	\$ 0.11	\$	0.07	\$	0.25	\$	0.36
Weighted average number of common shares		-					
Basic	33,052,162		33,186,665		33,055,861		33,151,786
Diluted	 33,052,162	_	33,196,197		33,058,446		33,163,661

\* For the three months ended March 31, 2020 and 2019, non-cash stock-based compensation expenses were \$358,591 and \$208,665, respectively. For the nine months ended March 31, 2020 and 2019, non-cash stock-based compensation expenses were \$926,794 and \$678,149, respectively.

See accompanying notes to consolidated condensed financial statements.

## Evolution Petroleum Corporation and Subsidiaries Consolidated Condensed Statements of Cash Flows (Unaudited)

		onths Ended arch 31,
	2020	2019
Cash flows from operating activities		
Net income	\$ 8,267,897	\$ 12,099,241
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, depletion and amortization	4,310,284	4,710,223
Stock-based compensation	926,794	678,149
Settlements of asset retirement obligations	(76,833)	) —
Deferred income tax expense	268,938	633,625
Other	35,966	11,367
Changes in operating assets and liabilities:		
Receivables	(2,054,097)	) 254,900
Prepaid expenses	154,903	(155,364)
Accrued liabilities and other	256,112	123,853
Income taxes payable	143,500	(22,842)
Net cash provided by operating activities	12,233,464	18,333,152
Cash flows from investing activities		
Acquisition of oil and natural gas properties	(9,337,716)	) —
Capital expenditures for oil and natural gas properties	(1,354,849)	) (6,369,363)
Capital expenditures for other property and equipment		(2,337)
Net cash used in investing activities	(10,692,565)	) (6,371,700)
Cash flows from financing activities		
Cash dividends to common stockholders	(9,916,841)	) (9,953,562)
Common share repurchases, including shares surrendered for tax withholding	(2,483,357)	) (138,638)
Net cash used in financing activities	(12,400,198	) (10,092,200)
Net change in cash, cash equivalents and restricted cash	(10,859,299)	) 1,869,252
Cash, cash equivalents and restricted cash, beginning of period	31,552,533	27,681,133
Cash and cash equivalents, end of period	\$ 20,693,234	\$ 29,550,385

Supplemental disclosures of cash flow information:		ded		
		2020		2019
Income taxes paid	\$	1,150,000	\$	2,362,919
Non-cash transactions:				
Change in accounts payable used to acquire oil and natural gas properties		(42,371)		(1,748,122)
Oil and natural gas property costs incurred through recognition of asset retirement obligations and revision of previous estimates		871,076		84,999

See accompanying notes to consolidated condensed financial statements.

### Evolution Petroleum Corporation and Subsidiaries Consolidated Condensed Statements of Changes in Stockholders' Equity (Unaudited)

	Commo	n Stoc	k		Additional Paid-in		Retained		Treasury	s	Total tockholders'
	Shares	Pa	ar Value		Capital		Earnings		Stock		Equity
For the Three Months Ended March 31, 2020:											
Balance at December 31, 2019	33,106,988	\$	33,107	\$	41,306,353	\$	35,540,306	\$	_	\$	76,879,766
Common share repurchases, including shares surrendered for tax withholding	_		_		—		—		(732,518)		(732,518)
Retirements of treasury stock	(150,519)		(151)		(732,367)		—		732,518		—
Stock-based compensation	_		—		358,591		_		_		358,591
Net income			_		_		3,710,159		_		3,710,159
Common stock cash dividends, \$0.10 per share							(3,295,647)				(3,295,647)
Balance at March 31, 2020	32,956,469	\$	32,956	\$	40,932,577	\$	35,954,818	\$	_	\$	76,920,351
For the Nine Months Ended March 31, 2020:											
Balance at June 30, 2019	33,183,730	\$	33,183	\$	42,488,913	\$	37,603,762	\$	_	\$	80,125,858
Issuance of restricted common stock	271,778		272		(272)		_		_		_
Forfeitures of restricted stock	(49,118)		(49)		49		_		_		—
Common share repurchases, including shares surrendered for tax withholding	_		_		_				(2,483,357)		(2,483,357)
Retirements of treasury stock	(449,921)		(450)		(2,482,907)		_		2,483,357		_
Stock-based compensation			_		926,794		_		_		926,794
Net income	_		_		—		8,267,897		_		8,267,897
Common stock cash dividends, \$0.10 per share					_		(9,916,841)		_		(9,916,841)
Balance at March 31, 2020	32,956,469	\$	32,956	\$	40,932,577	\$	35,954,818	\$		\$	76,920,351
For the Three Months Funded March 21, 2010.											
For the Three Months Ended March 31, 2019:	22.100.005	¢	22.100	¢	42,000,205	¢	20 564 224	¢		¢	00 005 705
Balance at December 31, 2018	33,186,665	\$	33,186	\$		\$	38,564,224	\$	_	\$	80,685,795
Stock-based compensation			_		208,665		2 200 075		—		208,665
Net income			_		_		2,398,875		_		2,398,875
Common stock cash dividends, \$0.10 per share	22 196 665	\$	22.106	\$	42 207 050	¢	(3,318,666)	\$		\$	(3,318,666)
Balance at March 31, 2019	33,186,665	<u>р</u>	33,186	Ф	42,297,050	\$	37,644,433	þ		5	79,974,669
For the Nine Months Ended March 31, 2019:											
Balance at June 30, 2018	33,080,543	\$	33,080	\$	41,757,645	\$	35,498,754	\$	_	\$	77,289,479
Issuance of restricted common stock	121,611		122		(122)		_		_		_
Common share repurchases, including shares surrendered for tax withholding	_		_		_		_		(138,638)		(138,638)
Retirements of treasury stock	(15,489)		(16)		(138,622)		_		138,638		_
Stock-based compensation	—		_		678,149		_		_		678,149
Net income			_		_		12,099,241		_		12,099,241
Common stock cash dividends, \$0.10 per share	_		_		_		(9,953,562)		_		(9,953,562)
Balance at March 31, 2019	33,186,665	\$	33,186	\$	42,297,050	\$	37,644,433	\$		\$	79,974,669

See accompanying notes to consolidated condensed financial statements.

#### Note 1 — Organization and Basis of Preparation

*Nature of Operations.* Evolution Petroleum Corporation is an oil and gas company focused on delivering a sustainable dividend yield to its stockholders through the ownership, management, and development of oil and gas properties. The Company's long-term goal is to build a diversified portfolio of oil and gas assets primarily through acquisitions, while seeking opportunities to maintain and increase production through selective development, production enhancements and other exploitation efforts on its properties.

*Interim Financial Statements.* The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and the appropriate rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. All adjustments (consisting of normal recurring accruals) which are, in the opinion of management, necessary for a fair presentation of the financial position and results of operations for the interim periods presented have been included. The interim financial information and notes hereto should be read in conjunction with the Company's 2019 Annual Report on Form 10-K for the fiscal year ended June 30, 2019, as filed with the SEC. The results of operations for interim periods are not necessarily indicative of results to be expected for a full fiscal year.

*Principles of Consolidation and Reporting.* Our consolidated financial statements include the accounts of EPM and its wholly owned subsidiaries (the "Company"). All significant intercompany transactions have been eliminated in consolidation. The consolidated financial statements for the previous year may include certain reclassifications to conform to the current presentation. Any such reclassifications have no impact on previously reported net income or stockholders' equity.

*Use of Estimates.* The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant estimates include (a) reserve quantities and estimated future cash flows associated with proved reserves, which may significantly impact depletion expense and potential impairments of oil and natural gas properties, (b) asset retirement obligations, (c) stock-based compensation, (d) income taxes and the valuation of deferred tax assets and (e) commitments and contingencies. We analyze our estimates based on historical experience and various other assumptions that we believe to be reasonable. While we believe that our estimates and assumptions used in preparation of the consolidated financial statements are appropriate, actual results could differ from those estimates.

#### Note 2 — Summary of Significant Accounting Policies

The significant accounting policies followed by the Company are set forth in Note 2 - Summary of Significant Accounting Policies in the 2019 Form 10-K and are supplemented by the notes to the unaudited consolidated condensed financial statements included in this report. These unaudited consolidated condensed financial statements should be read in conjunction with the 2019 Form 10-K.

#### **Recently Adopted Accounting Pronouncement - Leases**

In February 2016, the FASB issued ASU 2016-02, Leases ("ASC 842"), which relates to the accounting for leasing transactions. This standard requires an entity to recognize a right-of-use ("ROU") asset and lease liability for leases. Classification of leases as either a finance or operating lease determines the recognition, measurement and presentation of expenses. This accounting standards update also requires certain quantitative and qualitative disclosures about leasing arrangements. Leases acquired to explore for or use minerals, oil or natural gas resources, including the right to explore for those natural resources and rights to use the land in which those natural resources are contained, are not within the scope of the standards update.

Effective July 1, 2019, the Company adopted the new standard using a modified retrospective approach and elected to use the optional transition methodology whereby reporting periods prior to adoption continue to be presented in accordance with legacy accounting guidance, Accounting Standard Codification 840 - Leases. Upon transition, we recognized a ROU asset (or operating lease right-of-use asset) and an operating lease liability with no retained earnings impact. We applied the following practical expedients as provided in the standards update which provide elections to not reassess:

- Not to apply the recognition requirements in the lease standard to short-term leases (a lease that at commencement date has a lease term of 12 months or less and does not contain a purchase option that the Company is reasonably certain to exercise).
- Whether an expired or existing pre-adoption date contracts contained leases.
- Lease classification of any expired or existing leases.
- Initial direct costs for any expired or existing leases.
- Not to separate lease components from non-lease components in a contract and accounting for the combination as a lease (reflected by asset class).

Adoption of the new standard did not impact our unaudited consolidated condensed statements of operations, cash flows or stockholders' equity. At adoption we recorded our operating lease as follows:

Asset (Liability)	Balance	June 30, 2019	ment at Adoption July 1, 2019
Operating lease right-of-use asset	\$	—	\$ 161,125
Accrued liabilities and other:			
Deferred rent	\$	(4,338)	\$ 4,338
Operating lease liability	\$	—	\$ (26,194)
Operating lease liabilities - long-term	\$		\$ (139,269)

#### **Recently Issued Accounting Pronouncements**

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses ("ASU 2016-13"). ASU 2016-13 changes the impairment model for most financial assets and certain other instruments, including trade and other receivables, and requires the use of a new forward-looking expected loss model that will result in the earlier recognition of allowances for losses. Early adoption is permitted and entities must adopt the amendment using a modified retrospective approach to the first reporting period in which the guidance is effective. For smaller reporting companies, as provided by Accounting Standards Update 2019-10, Financial Instruments - Credit Losses (Topic 326), Derivatives and Hedging (Topic 815), and Leases (Topic 842), ASU 2016-13 is effective for annual periods, including interim periods within those annual periods, beginning after December 15, 2022. The adoption of ASU 2016-13 is currently not expected to have a material effect on our consolidated financial statements.

In December 2019, the FASB issued ASU No. 2019-12, Income Taxes ("Topic 740") - Simplifying the Accounting for Income Taxes. ASU 2019-12 is intended to simplify accounting for income taxes. It removes certain exceptions to the general principles in Topic 740 and amends existing guidance to improve consistent application. ASU 2019-12 is effective for annual periods, including interim periods within those annual periods, beginning after December 15, 2020. Early adoption is permitted. We are currently evaluating the impact of ASU 2019-12 on our consolidated financial statements.

#### Note 3 — Revenue from Contracts with Customers

Our revenue is primarily generated from our interests in the Delhi field in Northeast Louisiana and, our interests in the Hamilton Dome field in Wyoming. Additionally, an overriding royalty interest retained in a past divestiture of Texas properties provided de minimis revenue:

	 Three Months Ended March 31,					nths Ended rch 31,			
	 2020	2019		2019 2020		2020			2019
Revenues									
Crude oil	\$ 7,461,823	\$	9,032,032	\$	25,281,564	\$	30,945,359		
Natural gas liquids	250,476		468,525		963,054		1,910,395		
Natural gas	320		471		1,831		471		
Total revenues	\$ 7,712,619	\$	9,501,028	\$	26,246,449	\$	32,856,225		

We are a non-operator and presently do not take production in kind and do not negotiate contracts with customers. We recognize crude oil, natural gas liquids, and natural gas production revenue at the point in time when custody and title ("control") of the product transfers to the customer. Transfer of control drives the presentation of post-production expenses such as transportation, gathering and processing deductions within the accompanying statements of operations. Fees and other deductions incurred prior to control transfer are recorded within the production costs line item on the accompanying unaudited consolidated condensed statements of operations, while fees and other deductions incurred subsequent to control transfer are embedded in the price and effectively recorded as a reduction of crude oil, natural gas liquids, and natural gas production revenue.

Judgments made in applying the guidance in Accounting Standards Codification Topic 606, Revenue from Contracts with Customers, relate primarily to determining the point in time when control of product transfers to the customer. The Company does not believe that significant judgments are required with respect to the determination of the transaction price, including amounts that represent variable consideration, as volume and price carry a low level of estimation uncertainty given the precision of volumetric measurements and the use of index pricing with predictable differentials. Accordingly, the Company does not consider estimates of variable consideration to be constrained.

The Company's contractual performance obligations arise upon the production of hydrocarbons from wells in which the Company has an ownership interest. The performance obligations are considered satisfied at a point in time upon control transferring to a customer at a specified delivery point. Consideration is allocated to satisfied performance obligations at the end of an accounting period.

Revenue is recorded in the month when contractual performance obligations are satisfied. However, settlement statements from the purchasers of hydrocarbons and the related cash consideration are received one to two months after production has occurred, which is typical in the industry. As a result, the Company must estimate the amount of production delivered to the customer and the consideration that will ultimately be received for the sale of the product. Estimated revenue due to the Company is recorded within the receivables line item on the accompanying unaudited consolidated condensed balance sheets until payment is received. The accounts receivable balances from contracts with customers presented on "Note 5 — Receivables" to the accompanying balance sheets as of March 31, 2020 and June 30, 2019 were \$2.0 million and \$3.2 million, respectively. To estimate accounts receivable from operator contracts with customers, the Company uses knowledge of its properties, historical performance, contractual arrangements, index pricing, quality and transportation differentials, and other factors as the basis for these estimates. Differences between estimates and actual amounts received for product sales are recorded in the month that payment is received from the purchaser. Revenue recognized during the nine months ended March 31, 2020, related to performance obligations satisfied in prior reporting periods, was immaterial.

## Note 4 — Enduro Purchase and Sale Agreement and "Stalking Horse" Bid

During the first quarter of fiscal 2019, the Company recorded a \$1.1 million break-up fee upon the closing of a higher bidder's purchase transaction. During May 2018, the Company had entered into a Purchase and Sale Agreement ("PSA"), to acquire, as the "stalking horse" bidder, certain oil and gas assets from an affiliate of Enduro Resource Partners LLC ("Enduro") for a purchase price of \$27.5 million, subject to the outcome of Enduro's Chapter 11 process. Contemporaneous with executing the PSA, the Company made a \$2.75 million deposit to an acquisition escrow account which, together with interest earned, comprised the restricted cash balance on the Company's June 30, 2018 consolidated statement of financial position. Earlier in the first quarter of 2019, the Company was repaid its deposit together with related earned interest when a higher bidder first emerged in the bidding process.

The Company's initial and subsequent bids represented offers under Section 363 of the U.S. Bankruptcy Code in Enduro's Chapter 11 proceeding. Such offers are commonly referred to as "stalking horse" bids and are subject to higher bids, in accordance with the bidding procedures approved by the Bankruptcy Court. In connection with the PSA, the Company had



incurred third party due diligence expenses, which have been reflected in the Company's consolidated statement of operations for the year ended June 30, 2018.

#### Note 5 — Receivables

	March 31, 2020	June 30, 2019
Receivables from oil and gas sales	\$ 1,978,942	\$ 3,168,116
Receivables for federal and state income tax refunds	3,243,271	
Total receivables	\$ 5,222,213	\$ 3,168,116

#### Note 6 — Prepaid Expenses

	March 31, 2020	June 30, 2019
Prepaid insurance	\$ 32,657	\$ 206,198
Prepaid subscription and licenses	35,552	55,435
Prepaid federal and state income taxes	159,191	121,679
Prepaid investor relations and other	75,975	74,966
Total prepaid expenses	\$ 303,375	\$ 458,278

#### Note 7 — Property and Equipment

	March 31, 2020	June 30, 2019
Oil and natural gas properties		
Property costs subject to amortization	\$ 107,143,423	\$ 95,622,153
Less: Accumulated depreciation, depletion, and amortization	(39,474,737)	(35,275,687)
Unproved properties not subject to amortization		—
Oil and natural gas properties, net	\$ 67,668,686	\$ 60,346,466
Other property and equipment		
Furniture, fixtures, office equipment and other, at cost	\$ 154,732	\$ 154,731
Less: Accumulated depreciation	(135,283)	(128,313)
Other property and equipment, net	\$ 19,449	\$ 26,418

During the nine months ended March 31, 2020 and 2019, the Company incurred capital expenditures of \$1.3 million and \$4.7 million, respectively.

#### **Hamilton Dome Acquisition**

On November 1, 2019, and effective as of October 1, 2019, our wholly-owned subsidiary, Evolution Petroleum West, Inc., a Delaware corporation, purchased a 23.51% non-operating working interest and a 19.70% revenue interest in the Hamilton Dome unitized field located in Hot Springs County, Wyoming, from entities owned or controlled by Merit Energy Company ("Merit") of Dallas, Texas. At closing on November 1, 2019, we paid a cash purchase price of \$9.5 million subject to customary purchase price adjustments, which were settled in December 2019 upon our receipt of a \$0.2 million cash payment made by Merit. Given the effective date of the transaction, the purchase price adjustment consisted of our interest's share of sales proceeds from October sales net of our share of operating expenses. Commencing November 1, 2019, we began recording our share of Hamilton Dome revenues, related expenses and capital costs. In connection with this acquisition, the Company recorded a \$0.9 million non-cash addition of asset retirement obligations of wells and related assets.

The unit included 265 producing and water injection wells and associated facilities producing crude oil from proved developed reserves. There were no proved undeveloped reserves, probable nor possible reserves. We accounted for this acquisition transaction as an asset purchase.

## Note 8 — Leases

Operating leases are reflected as an operating lease ROU asset included in "Other assets, net", and as a ROU liability in "Accrued liabilities and other" and "Operating lease liability" on our unaudited consolidated condensed balance sheet. Operating lease ROU assets and liabilities are recognized at the commencement date of an arrangement based on the present value of lease payments over the lease term. In addition to the present value of lease payments, the operating lease ROU asset would also include any lease payments made to the lessor prior to lease commencement less any lease incentives and initial direct costs incurred, if any. Lease expense for operating lease payments is recognized on a straight-line basis over the lease term. Certain leases have payment terms that vary based on the usage of the underlying assets. Variable lease payments are not included in ROU assets and lease liabilities. For all operating leases, lease and non-lease components are accounted for as a single lease component.

As a non-operator in recent years and having adequate liquidity, the Company has generally not entered into lease transactions. Presently, our only operating lease is for corporate office space in Houston, Texas, effective May 1, 2019 and which expires November 30, 2022. Presently we have one operating lease for office space, no finance leases and no short-term leases.

Certain assumptions and judgments made by the Company when evaluating a contract that meets the definition of a lease under Topic 842 include:

- Discount Rate Our lease does not provide an implicit rate. Accordingly, we are required to use our incremental borrowing rate in determining the present value of lease payments based on the information available at commencement date. Our incremental borrowing rate reflects the estimated rate of interest that we would pay to borrow on a collateralized basis over a similar term for an amount equal to the lease payments in a similar economic environment. At adoption, July 1, 2019, we used our prime-rate-based borrowing rate under our senior secured credit facility as our incremental borrowing as the term facility was based on a similar term and is appropriately risk-adjusted.
- Lease Term At inception the Company evaluates the contract containing a lease arrangement to determine the length of the lease term when recognizing a ROU asset and corresponding lease liability. When determining the lease term, an option available to extend or to early terminate the arrangement is evaluated and included when it is reasonably certain an option will be exercised. Because of the Company's intent to maintain operational flexibility, there is no available option to extend that the Company is reasonably certain it will exercise. We have no expectation to use the early termination option that we are reasonably certain to exercise.

At March 31, 2020, maturities of our operating lease liability are as follows:

<u>Fiscal Year</u>	Operating Lease Liability	
Remainder of 2020	\$	14,709
2021		59,945
2022		61,843
2023		26,098
Total lease payments		162,595
Less imputed interest		(10,456)
Total lease liability	\$	152,139

Supplemental cash flow, balance sheet and other disclosures information related to our operating leases are as follows:

	_	Nine Mor	d For the 1ths Ended 31, 2020
Cash Flow:			
Cash paid for amounts included in the measurement of lease liabilities	\$	5	4,903
ROU asset added in exchange for lease obligation at adoption			161,125
Balance Sheet:			
Operating lease ROU asset (included in other assets)			128,368
Accrued liabilities - current			53,125
Operating lease liability - long-term			99,014
Other:			

Weighted average remaining lease term in years	2.91
Weighted average discount rate	5.15%

#### Note 9 — Other Assets

	March 31, 2020	June 30, 2019
Royalty rights	\$ 108,512	\$ 108,512
Less: Accumulated amortization of royalty rights	(57,647)	(47,474)
Investment in Well Lift Inc., at cost	108,750	108,750
Deferred loan costs	168,972	168,972
Less: Accumulated amortization of deferred loan costs	(153,295)	(141,927)
Right of use asset under operating lease	161,125	_
Less: Accumulated amortization of right of use asset	(32,757)	
Software license	20,662	20,662
Less: Accumulated amortization of software license	(12,627)	(7,462)
Other assets, net	\$ 311,695	\$ 210,033

Our royalty rights and investment in Well Lift, Inc. ("WLI") resulted from the separation of our artificial lift technology operations in December 2015. We conveyed our patents and other intellectual property to WLI and retained a 5% royalty on future gross revenues associated with the technology. We own 17.5% of the common stock of WLI and account for our investment in this private company at cost less impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer, if such were to occur. The Company evaluates the investment for impairment when it identifies any events or changes in circumstances that might have a significant adverse effect on the fair value of the investment.

#### Note 10 — Accrued Liabilities and Other

	March 31, 2020		June 30, 2019
Accrued incentive and other compensation	\$ 367,619	\$	369,719
Asset retirement obligations due within one year	—		50,244
Operating lease liability, current	53,125		—
Accrued franchise taxes	83,940		5,738
Accrued ad valorem taxes	54,000		100,500
Other accrued liabilities	11,555		11,554
Accrued liabilities and other	\$ 570,239	\$	537,755

#### Note 11 — Asset Retirement Obligations

Our asset retirement obligations represent the estimated present value of the amount we expect to incur to plug, abandon and remediate our producing properties at the end of their productive lives in accordance with applicable laws. The following is a reconciliation of the beginning and ending asset retirement obligations for the nine months ended March 31, 2020 and for the year ended June 30, 2019:

		March 31, 2020			June 30, 2019			
Asset retirement obligations — beginning of period	\$	1,610,845		\$	1,422,955			
Liabilities incurred		903,580 (a)			903,580 (a)			31,268
Liabilities settled		(86,593) (b)						
Liabilities sold		—						
Accretion of discount		103,852			101,506			
Revision of previous estimates		(32,504)			55,116			
Asset retirement obligations — end of period	\$	2,499,180		\$	1,610,845			
Less current portion in accrued liabilities		—			(50,244)			
Long-term portion of asset retirement obligations	\$	2,499,180		\$	1,560,601			

(a) Liabilities incurred in fiscal 2020 were due to our acquisition of our Hamilton Dome interest.

(b) We abandoned one well in the Delhi field and four wells in the Hamilton Dome field.

#### Note 12 — Stockholders' Equity

#### **Common Stock**

As of March 31, 2020, we had 32,956,469 shares of common stock outstanding.

The Company began paying quarterly cash dividends on common stock in December 2013. We paid dividends of \$9,916,841 and \$9,953,562 to our common stockholders during the nine months ended March 31, 2020 and 2019, respectively. The following table reflects the dividends paid within the respective three-month periods:

Common Stock Cash Dividends per Share	202	20	2019
First quarter ended September 30,	\$	0.10	\$ 0.10
Second quarter ended December 31,	\$	0.10	\$ 0.10
Third quarter ended March 31,	\$	0.10	\$ 0.10

In May 2015, the Board of Directors approved a share repurchase program covering up to \$5 million of the Company's common stock. Since inception of the program through March 31, 2020, the Company spent \$4.0 million to repurchase 706,858 common shares at an average price of \$5.72 per share, including 440,666 shares at an average cost of \$5.51 during the nine months ended March 31, 2020. Under the program's terms, shares are repurchased only on the open market and in accordance with the requirements of the SEC. Such shares are initially recorded as treasury stock, then subsequently canceled. The timing and amount of repurchases depends upon several factors, including financial resources and market and business conditions. There is no fixed termination date for this repurchase program, and it may be suspended or discontinued at any time.

During the nine months ended March 31, 2020 and 2019, the Company also acquired treasury stock from holders of newly vested stock-based awards to fund the recipients' payroll tax withholding obligations. The treasury shares were subsequently canceled. Such shares were valued at fair market value on the date of vesting. The following table shows all treasury stock purchases in the respective periods:

	Nine Months Ended March 31,				
	2020		2019		
Number of treasury shares acquired (1)	 449,921		15,489		
Average cost per share	\$ 5.52	\$	8.95		
Total cost of treasury shares acquired	\$ 2,483,357	\$	138,638		

(1) The fiscal 2020 number of shares is net of 49,118 shares forfeited in the period.

#### **Expected Tax Treatment of Dividends**

For the fiscal year ended June 30, 2019, all common stock dividends were treated for tax purposes as qualified dividend income to recipients. Based on our current projections for the fiscal year ending June 30, 2020, we expect all common dividends for such period to be treated as qualified dividend income. Such projections are based on our reasonable expectations as of March 31, 2020 and are subject to change based on our final tax calculations at the end of the fiscal year.

#### Note 13 — Stock-Based Incentive Plan

At the December 8, 2016 annual meeting, the stockholders approved the adoption of the Evolution Petroleum Corporation 2016 Equity Incentive Plan (the "2016 Plan"), which replaced the Evolution Petroleum Corporation Amended and Restated 2004 Stock Plan (the "2004 Plan") for which there were no shares available for future grants. The 2016 Plan authorizes the issuance of 1,100,000 shares of common stock prior to its expiration on December 8, 2026. Incentives under the 2016 Plan may be granted to employees, directors and consultants of the Company in any one or a combination of the following forms: incentive stock options and non-statutory stock options, stock appreciation rights, restricted stock awards and restricted stock unit awards, performance share awards, performance cash awards, and other forms of incentives valued in whole or in part by reference to, or otherwise based on, our common stock, including its appreciation in value. As of March 31, 2020, 390,489 shares remained available for grant under the 2016 Plan.

All outstanding awards granted under the 2004 Plan continue to be subject to the terms and conditions as set forth in the agreements evidencing such awards and the terms of the 2004 Plan. Under these agreements, we have outstanding grants of restricted common stock awards ("Restricted Stock") and contingent restricted common stock awards ("Contingent Restricted Stock") to employees and directors of the Company.

#### **Restricted Stock and Contingent Restricted Stock**

The Company has awarded grants of both Restricted Stock and Contingent Restricted Stock as part of its long-term incentive plan. Such grants, which expire after a maximum of four years if unvested, contain service-based, performance-based and market-based vesting provisions. The common shares underlying the Restricted Stock grants are issued on the date of grant. Contingent Restricted Stock grants vest only upon the attainment of higher performance-based or market-based vesting thresholds and are issued only upon vesting. Shares underlying Contingent Restricted Stock awards are reserved from the Plan they were granted under.

In July 2019, the new chief executive officer upon his employment, received 48,872 shares of serviced-based restricted common stock which vest in three equal amounts on June 30, 2020, 2021 and 2022, and was also awarded a total of 200,000 market-based restricted stock units consisting of four equal tranches, each of which may vest only if its respective stock price requirement is met before the award term expires. Each tranche has a separate stated price requirement and respective vesting will occur only if, before July 1, 2023, the ninety-day trailing average Company stock share price equals or exceeds its tranche price requirement.

Later during the nine months ended March 31, 2020, we granted 52,119 service-based and 104,236 market-based Restricted Stock awards to our employees as well as 56,395 service-based awards to the Company's directors.

Service-based awards vest with continuous employment by the Company, generally in annual installments over their terms of three to four years. Awards to the Company's directors have one-year cliff vesting. Restricted Stock grants which vest based on service are valued at the fair market value on the date of grant and amortized over the service period.

Performance-based grants vest upon the attainment of earnings, revenue and other operational goals and require that the recipient remain an employee or director of the Company through the vesting date. The Company recognizes compensation expense for performance-based awards ratably over the expected vesting period based on third-party independent assessment of the grant date fair value and when it is deemed probable, for accounting purposes, that the performance criteria will be achieved. The expected vesting period may be deemed to be shorter than the term of the award. As of March 31, 2020, there were no performance-based awards outstanding.

Many of our past market-based awards could vest if their respective two- or three-year trailing total returns on the Company's common stock exceed the corresponding total returns of various quartiles of indices consisting of peer companies. Additionally, more recent market-based awards vest when the average of the Company's closing stock price over a defined measurement period meets or exceeds a required stock price. The third-party independent assessment of fair values and expected vesting periods of these awards are determined using a Monte Carlo simulation based on the historical volatility of the Company's total return compared to the historical volatilities of the other companies in the index. Compensation expense for market-based awards is recognized over the expected vesting period using the straight-line method, so long as the holder remains an employee or director of the Company. Total compensation expense is based on the fair value of the awards at the date of grant and is independent of vesting or expiration of the awards, except for termination of service.

For market-based awards granted during the nine months ended March 31, 2020 and 2019, the assumptions used in the Monte Carlo simulation valuations, expected lives and fair values were as follows:

		Nine Months Ended March 31,				
	:	2020		2019		
Weighted average fair value of market-based awards granted	\$	3.79	\$	8.24		
Risk-free interest rate	1.659	% to 1.87%		2.69%		
Expected vesting term in years	1	.35 to 2.56		2.82		
Expected volatility	38.69	% to 43.7%		41.8%		
Dividend yield	(	5% to 7.2%		4.0%		
Unvested Restricted Stock awards at March 31, 2020 consisted of the following:						

Unvested Restricted Stock awards at March 31, 2020 consisted of the following:

	Number of Restricted Shares	Weighted Average Grant-Date Fair Value
Service-based awards	171,609	\$ 5.95
Market-based awards	129,710	5.10
Unvested Restricted Stock at March 31, 2020	301,319	\$ 5.59

The following table sets forth the Restricted Stock transactions for the nine months ended March 31, 2020:

	Number of Restricted Shares	Weighted Average Grant-Date Fair Value	C	Jnamortized ompensation oense at March 31, 2020	Weighted Average Remaining Amortization Period (Years)
Unvested at July 1, 2019	176,683	\$ 8.09			
Service-based shares granted	157,386	5.73			
Market-based shares granted	104,236	4.34			
Vested	(87,868)	7.29			
Forfeited	(49,118)	9.35			
Unvested Restricted Stock at March 31, 2020	301,319	\$ 5.59	\$	1,221,702	1.89

Unvested Contingent Restricted Stock awards table below consists solely of market-based awards:

	Number of Contingent Restricted Shares	Weighted Average Grant-Date Fair Value	(	Unamortized Compensation spense at March 31, 2020	Weighted Average Remaining Amortization Period (Years)
Unvested at July 1, 2019	10,156	\$ 3.42			
Market-based awards granted	200,000	3.50			
Vested	(10,156)	3.42			
Unvested contingent shares at March 31, 2020	200,000	\$ 3.50	\$	295,235	0.66

Stock-based compensation expense related to Restricted Stock and Contingent Restricted Stock grants for the three months ended March 31, 2020 and 2019 was \$358,591 and \$208,665, respectively. For the corresponding nine-month periods, stock-based compensation expense was \$926,794 and \$678,149, respectively.

#### Note 14 — Income Taxes

We file a consolidated federal income tax return in the United States and various combined and separate filings in several state and local jurisdictions.

There were neither unrecognized tax benefits nor any accrued interest or penalties associated with unrecognized tax benefits during any periods presented in the financial statements. We believe we have appropriate support for the income tax positions taken and to be taken on our tax returns and that the accruals for tax liabilities are adequate for all open years based on our assessment of various factors including past experience and interpretations of tax law applied to the facts of each matter. The Company's federal and state income tax returns are open to audit under the statute of limitations for the years ended June 30, 2015 through June 30, 2018 for federal tax purposes and for the years ended June 30, 2016 through June 30, 2018 for state tax purposes. To the extent we utilize net operating losses generated in earlier years, such earlier years may also be subject to audit.

For the nine months ended March 31, 2020, we recognized income tax benefit of \$1.7 million and had an effective tax rate of (26.3)% compared to income tax expense of \$2.8 million and an effective tax rate of 18.6% for the nine months ended March 31, 2019. During the current year we undertook a project to seek potential cash tax savings opportunities identifying available Enhanced Oil Recovery credits ("EOR credits") related to our interests in the Delhi field. To take advantage of the EOR credits, we amended federal and state tax returns for the years ended June 30, 2017, and 2018, and incorporated the associated impacts into our 2019 tax returns. Principally as a result of EOR credits, the Company recorded a net tax benefit of \$2.8 million during the nine months ended March 31, 2020, together with a \$3.2 million receivable for income tax refunds at March 31, 2020. Our effective tax rate will typically differ from the statutory federal rate as a result of state income taxes, primarily in the State of Louisiana, and differences related to percentage depletion in excess of basis, stock-based compensation and other permanent differences. For both periods, our respective statutory federal tax rate was 21%.

#### Note 15 — Earnings per Common Share

The following table sets forth the computation of basic and diluted earnings per common share:

	 Three Months	Ended	March 31,		Nine Months I	Ended March 31,			
	2020		2019		2020		2019		
Numerator									
Net earnings per common share	\$ 3,710,159	\$	2,398,875	\$	8,267,897	\$	12,099,241		
Denominator		-							
Weighted average number of common shares — Basic	33,052,162		33,186,665		33,055,861		33,151,786		
Effect of dilutive securities:									
Contingent restricted stock grants			9,532		2,585		11,875		
Weighted average number of common shares and potentially dilutive common shares used in diluted earnings per share	 33,052,162		33,196,197		33,058,446		33,163,661		
Net earnings per common share — Basic	\$ 0.11	\$	0.07	\$	0.25	\$	0.36		
Net earnings per common share — Diluted	\$ 0.11	\$	0.07	\$	0.25	\$	0.36		
Outstanding Potentially Dilutive Securities				I	Weighted Average Exercise Price	Atl	March 31, 2020		
Contingent Restricted Stock grants				\$			200,000		
Outstanding Potentially Dilutive Securities				I	Weighted Average Exercise Price	At l	March 31, 2019		

Contingent Restricted Stock grants

#### Note 16 — Senior Secured Credit Agreement

On April 11, 2016, the Company entered into a three-year, senior secured reserve-based credit facility ("Facility") in an amount up to \$50 million. On May 25, 2018, we entered into the third amendment to our credit agreement governing the revolving credit facility to, among other things, extend the maturity date to April 11, 2021. On December 31, 2018, we entered into the fourth amendment to our credit agreement governing the revolving credit facility to broaden the definition for the Use of Proceeds.

10,156

\$

As of March 31, 2020, the Company's elected commitment and borrowing base were \$40 million, we were in compliance with all financial covenants and there were no amounts outstanding under the Facility, which is secured by substantially all of the Delhi field assets.

Under the Facility the borrowing base shall be determined semiannually during the term of the Facility. On April 27, 2020, the Company completed its spring redetermination of the Facility resulting in a decrease of the borrowing base to \$27 million, which remains undrawn.

Borrowings from the Facility may be used for the acquisition and development of oil and gas properties, investments in cash flow generating assets complimentary to the production of oil and gas, and for letters of credit and other general corporate purposes.

The Facility included a placement fee of 0.50% on the initial borrowing base, amounting to \$50,000, and carries a commitment fee of 0.25% per annum on the undrawn portion of the borrowing base. Any borrowings under the Facility will bear interest, at the Company's option, at either LIBOR plus 2.75% or the Prime Rate, as defined under the Facility, plus 1.00%. The Facility contains financial covenants including a requirement that the Company maintain, as of the last day of each fiscal quarter, (a) a maximum total leverage ratio of not more than 3.00 to 1.00, (b) a debt service coverage ratio of not less than 1.10 to 1.00, and (c) a consolidated tangible net worth of not less than \$50 million, all as defined under the Facility.

In connection with this agreement, the Company incurred \$168,972 of debt issuance costs. Such costs were capitalized in "Other Assets, net" and are being amortized to expense. The unamortized balance in debt issuance costs related to the Facility was \$15,677 as of March 31, 2020.

#### Note 17 — Commitments and Contingencies

We are subject to various claims and contingencies in the normal course of business. In addition, from time to time, we receive communications from government or regulatory agencies concerning investigations or allegations of noncompliance with laws or regulations in jurisdictions in which we operate. At a minimum, we disclose such matters if we believe it is reasonably possible that a future event or events will confirm a loss through impairment of an asset or the incurrence of a liability. We accrue a loss if we believe it is probable that a future event or events will confirm a loss and we can reasonably estimate such loss and we do not accrue future legal costs related to that loss. Furthermore, we will disclose any matter that is unasserted if we consider it probable that a claim will be asserted and there is a reasonable possibility that the outcome will be unfavorable. We expense legal defense costs as they are incurred.

#### Note 18 — Subsequent Events

The Company has continued to monitor the impact of the global outbreak of a novel strain of the coronavirus identified in late 2019 ("COVID-19") and the partially related downward pressure on oil prices primarily driven by projected limitations on storage availability, forecasted reductions in global demand from various containment efforts and other geopolitical factors. Historically, the Company has funded its operations through cash from operations and working capital with its primary source of cash being the sale of oil and natural gas liquids production.

On April 6, 2020, we entered into NYMEX WTI oil swaps covering 1,400 barrels per day (or approximately 42,000 barrels per month) for the period of April 2020 through December 2020, at a fixed swap price of \$32.00 per barrel. In the future, the Company may add additional swaps or other derivative positions covering a variable portion of its anticipated future production during subsequent periods.

The Company will continue to monitor oil prices in the near term and may look to add to its hedge portfolio should the opportunity present itself. Consistent with prior years, the Company does not plan to designate its new position as a hedge for accounting purposes and will record the contract on its balance sheet at fair value.

On May 5, 2020, considering the substantial decline in oil prices, combined with the uncertainty of timing of any price recovery as a result of the global pandemic, the Company adjusted the dividend rate to \$0.025 per share quarterly, effective in the quarter ending June 30, 2020. The reduction in the dividend rate will allow the Company to conserve cash for additional financial flexibility while continuing to reward shareholders with a yield.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Executive Overview Liquidity and Capital Resources Results of Operations Critical Accounting Policies and Estimates

#### **Commonly Used Terms**

"Current quarter" refers to the three months ended March 31, 2020, the Company's third quarter of fiscal 2020.

"Prior quarter" refers to the three months ended December 31, 2019, the Company's second quarter of fiscal 2020.

"Year-ago quarter" refers to the three months ended March 31, 2019, the Company's third quarter of fiscal 2019.

#### **Executive Overview**

#### General

Evolution Petroleum Corporation is an oil and gas company focused on delivering a sustainable dividend yield to its stockholders through the ownership, management and development of oil and gas properties. In support of that objective, the Company's long-term goal is to build a diversified portfolio of oil and gas assets primarily through acquisitions, while seeking opportunities to maintain and increase production through selective development, production enhancements and other exploitation efforts on its properties.

Our producing assets consist of our interests in the **Delhi Holt-Bryant Unit in the Delhi field** in Northeast Louisiana, a CO<sub>2</sub> enhanced oil recovery project, and our interests in the Hamilton Dome field located in Hot Springs County, Wyoming, a secondary recovery field utilizing water injection wells to pressurize the reservoir, and **overriding royalty interests** in two onshore Texas wells.

Our interests in the Delhi field consist of a 23.9% working interest, with an associated 19.0% revenue interest and separate overriding royalty and mineral interests of 7.2% yielding a total net revenue interest of 26.2%. The field is operated by Denbury Onshore LLC, a subsidiary of Denbury Resources, Inc. (NYSE: DNR).

On November 1, 2019, the Company acquired mineral interests in the Hamilton Dome field consisting of a 23.5% working interest, with an associated 19.7% revenue interest (inclusive of a small overriding royalty interest). The field is operated by Merit Energy Company ("Merit"), a private oil and gas company, who owns the vast majority of the remaining working interest in Hamilton Dome field. Our acquired interest in this field aligned with the Company's strategy of adding long lived, low decline reserves expected to be supportive of our dividend over the long-term.

#### Highlights for our Third Quarter of Fiscal 2020 and Operations Update

- Paid 26th consecutive quarterly cash dividend on common shares and declared the next dividend payment of \$0.025 per share, payable on June 30, 2020.
- Reported net income of \$3.7 million, inclusive of a \$2.8 million one-time income tax benefit related to Enhanced Oil Recovery credit, marking the 16th consecutive quarter of positive reported net income.
- Reported cash flows from operating activities of \$4.1 million and \$12.2 million for the three and nine months ended March 31, 2020.
- Ended the quarter with \$20.7 million in cash and an undrawn credit facility. On April 27, 2020, the Company completed its spring redetermination of the credit facility resulting in a decrease of the borrowing base to \$27 million, which remains undrawn.
- In response to the growing global pandemic caused by a novel strain of the coronavirus identified in late 2019 ("COVID-19"), the Company successfully activated its business continuity plan and transitioned to working from home.
- On April 6, 2020, the Company entered into NYMEX WTI oil swaps covering approximately 42,000 barrels per month for the period of April 2020 through December 2020 at a fixed swap price of \$32.00 per barrel.



#### Overview

In early March 2020, crude oil prices declined sharply as a result of multiple significant factors impacting supply and demand in the global oil and natural gas markets, including a global pandemic caused by COVID-19. We expect the price of crude oil to continue to be depressed and remain volatile at least through the near term as evidenced by the current crude oil futures market. We cannot predict the duration or effects of this sudden decrease but must be prepared for crude oil prices to remain depressed for an extended period and for its potential effects on our business, financial condition, results of operations and cash flows.

Gross oil production for the Company averaged approximately 7,827 BOPD during the quarter, a 6.6% increase from the prior quarter primarily driven by the acquisition of our Hamilton Dome field in November of 2019 partially offset by lower oil production in the Delhi Field. In the current quarter, CO<sub>2</sub> costs decreased 57%. The pipeline that supplies CO<sub>2</sub> to the Delhi field was shut in on February 22<sup>nd</sup> when a pressure loss was detected and CO<sub>2</sub> purchases were temporarily suspended. CO<sub>2</sub> purchases provide approximately 20% of the injected volumes in the field, and the field's recycle facilities provide the other 80%. The recycle facilities continue to operate as usual. The pipeline is owned and operated by Denbury Resources, and the Company does not have any ownership in the portion of the pipeline under repair, which is upstream of the Delhi field. Denbury Resources has initiated a project to repair the pipeline, but has not yet set an estimated return to service date. Gross NGL production for the quarter was approximately 1,098 BOEPD, a 2.8% decrease from the prior quarter primarily due to a planned maintenance project at the Delhi Field which lasted 10 days and was completed in February.

The Company recorded quarterly net income of \$3.7 million, or \$0.11 per diluted share, compared to \$1.8 million, or \$0.05 per diluted share, in the prior quarter. The increase in net income during the current quarter includes a \$2.8 million income tax benefit related to Enhanced Oil Recovery credits and lower CO<sub>2</sub> purchase costs as discussed above partially offset by lower average realized oil prices.

#### These items, and others, are further discussed below.

Additional property and project information is included under Item 1. Business, Item 2. Properties, Notes to the Financial Statements and Exhibit 99.1 of our Form 10-K for the year ended June 30, 2019.

#### **Impact of the COVID-19 Pandemic and Geopolitical Factors**

On March 11, 2020, the World Health Organization declared COVID-19 a pandemic, and on March 13, 2020, the United States declared a notional emergency with respect to COVID-19. The disease has continued to spread in the United States and abroad, with the potential for catastrophic impact. National, state and local authorities have recommended social distancing and imposed quarantine and isolation measures on large portions of the population, including mandatory business closures. These measures, while intended to protect human life, are expected to have serious adverse impacts on domestic and foreign economies of uncertain severity and duration. The effectiveness of economic stabilization efforts, including government payments to affected citizens and industries, is uncertain.

The nature of the COVID-19 pandemic makes it extremely difficult to predict how the Company's business and operations will be affected long-term. However, the likely overall economic impact of the pandemic is viewed as highly negative to the general economy, especially the oil and natural gas industry. During the three months ended March 31, 2020, primarily driven by the COVID-19 pandemic and actions taken by OPEC+, the benchmark price of WTI dropped significantly. Although global outputs can be adjusted to support commodity pricing levels, the Company expects the price of crude oil to remain volatile in the near term.

Currently, all of the Company's property interests are not operated by the Company and also involve other third-party working interest owners. As a result, the Company has limited ability to influence or control the operation or future development of such properties. The Company continues to be in constant contact with its third-party operators to ensure spending is being reviewed in light of the continued decrease in oil prices so that it can plan accordingly.

Early in February 2020, the Company began making preparations for a potential impact on its business as a result of the global spread of COVID-19, focusing on the Company's ability to maintain its operations and system of controls remotely. As the number of cases increased in the Houston, Texas area, the Company enacted its business continuity plan to allow its employees to securely work from home. Given the small size and nature of the Company, it was able to transition the operation of its business with minimal disruption and maintain its system of internal controls and procedures.



#### Liquidity and Capital Resources

At March 31, 2020, the Company had \$20.7 million in cash and cash equivalents, impacted by the \$9.3 million purchase of Hamilton Dome in November 2019, compared to \$31.6 million of cash and cash equivalents at June 30, 2019.

On November 1, 2019, and effective as of October 1, 2019, through a wholly-owned subsidiary, Evolution Petroleum West, Inc., the Company purchased a 23.51% non-operating working interest and a 19.70% revenue interest in the Hamilton Dome field located in Hot Springs County, Wyoming, from entities owned or controlled by Merit Energy Company ("Merit"). The cash consideration to Merit amounts to \$9.3 million after net settlement of post-closing adjustments.

In addition, the Company has a senior secured reserve-based credit facility (the "Facility") with a maximum capacity of \$50 million. The Facility had \$40 million of undrawn borrowing base availability on March 31, 2020. Subsequently and effective on April 27, 2020, primarily due to lower crude oil prices, our borrowing base was redetermined at \$27 million. There have been no borrowings under the Facility, which matures on April 11, 2021, and it is secured by substantially by the reserves associated with Delhi field.

Any future borrowings bear interest, at the Company's option, at either LIBOR plus 2.75% or the Prime Rate, as defined under the Facility, plus 1.0%. The Facility contains covenants which require the maintenance of (i) a total leverage ratio of not more than 3.0 to 1.0, (ii) a debt service coverage ratio of not less than 1.1 to 1.0 and (iii) a consolidated tangible net worth of not less than \$50.0 million, each as defined in the Facility. The Facility also contains other customary affirmative and negative covenants and events of default. As of March 31, 2020, the Company was in compliance with all covenants contained in the Facility.

The Company has historically funded operations through cash from operations and working capital. The primary source of cash is the sale of oil and natural gas liquids production. A portion of these cash flows are used to fund capital expenditures. The Company expects to manage future development activities in the Delhi field and the limited capital maintenance requirements of the Hamilton Dome field within the boundaries of its operating cash flow and existing working capital.

The Company is pursuing new growth opportunities through acquisitions or other transactions. In addition to cash on hand, the Company has access to an undrawn borrowing base availability under a senior secured credit facility. Also, the Company has an effective shelf registration statement with SEC under which the Company may issue up to \$500 million of new debt or equity securities. In the pursuit of new growth opportunities, the Company expects to use internal resources of cash, working capital and borrowing capacity under the credit facility. It may also be advantageous to consider issuing additional equity as part of any potential transaction, but there are no plans to issue additional equity at this time.

During the nine months ended March 31, 2020, the Company funded operations, capital expenditures and cash dividends with cash generated from operations resulting in a decrease of \$10.9 million in cash, largely impacted by \$9.3 million spent on an acquisition of the Hamilton Dome field and \$2.5 million for repurchasing shares under the buyback program. As of March 31, 2020, working capital was \$23.1 million, a decrease of \$9.3 million over working capital of \$32.4 million at June 30, 2019.

The Board of Directors instituted a cash dividend on common stock in December 2013. The Company has since paid twenty-six consecutive quarterly dividends. Distribution of a substantial portion of free cash flow in excess of operating and capital requirements through cash dividends remains a priority of the Company's financial strategy, and it is the Company's long-term goal to increase dividends over time, as appropriate. However, due to the potential to pursue other opportunities at discounted prices during the current industry downturn, the Board of Directors believed it was prudent to adjust its quarterly dividend rate from \$0.10 per share to \$0.025 per share, effective in the quarter ending June 30, 2020. The reduction in the dividend rate will allow the Company to conserve cash for additional financial flexibility while continuing to reward shareholders with a yield of approximately 3% at current stock price levels. As in the past, the Company intends to return to higher dividend levels after the industry emerges from the current economic climate.

In May 2015, the Board of Directors approved a share repurchase program covering up to \$5 million of the Company's common stock. The Company monitors its stock price and looks to opportunistically purchase its common stock when market conditions are deemed to be appropriate. During the nine months ended March 31, 2020, the Company purchased 440,666 shares at an average cost of \$5.51 per share bringing its total to \$4.0 million to purchase 706,858 common shares at an average price of \$5.72 per share.

In early March 2020, oil prices declined rapidly. Despite the significant decline in oil prices, the Company is well positioned to manage the current lowprice environment due to the Company's cash on hand as well as its borrowings available under its undrawn senior secured credit facility. Additionally, the Company has no long-term service contracts or drilling commitments. On April 6, 2020, the Company entered into NYMEX WTI oil swaps covering approximately 42,000 barrels per month for the

period of April 2020 through December 2020, at a fixed swap price of \$32.00 per barrel. The Company's projects having sufficient liquidity to meet all its identified cash requirements for at least the next 12 months.

#### **Capital Expenditures**

For the nine months ended March 31, 2020, we incurred \$11.5 million on capital projects consisting of \$9.3 million for the acquisition of Hamilton Dome field, a \$0.9 million non-cash asset addition related to Hamilton Dome asset retirement obligations, and incurred \$1.3 million at the Delhi field, primarily for the NGL plant and completion of the water curtain project.

The Company does not anticipate any material net capital spending for the remainder of fiscal 2020 as all remaining conformance and capital workover plans have been delayed based on the recent decrease in oil prices and no property purchases are pending.

#### Full Cost Pool Ceiling Test

At the quarter ended March 31, 2020, our capitalized costs of oil and gas properties were well below the full cost valuation ceiling and we do not currently expect that a write-down of capitalized oil and gas property costs will be required in the remainder of fiscal 2020. However, lower oil prices reduced the excess, or cushion, of our valuation ceiling over our capitalized costs in the current quarter and may adversely impact our ceiling tests in future quarters. We cannot give assurance that a write-down of capitalized oil and gas properties will not be required in the future. Under the full cost method of accounting, capitalized costs of oil and gas properties, net of accumulated DD&A and related deferred taxes, are limited to the estimated future net cash flows from proved oil and gas reserves, discounted at 10%, plus the lower of cost or fair value of unproved properties, as adjusted for related income tax effects (the valuation "ceiling"). If capitalized costs exceed the full cost ceiling, the excess would be charged to expense as a write-down of oil and gas properties in the quarter in which the excess occurred. The quarterly ceiling test calculation requires that we use the average price received for our petroleum products during the twelve-month period ending with the balance sheet date. If commodity prices remain at the current quarter's lower levels, the average price used in future ceiling test calculations will decline.

#### **Overview of Cash Flow Activities**

The table below compares a summary of our consolidated condensed statements of cash flows for nine months ended March 31, 2020 and 2019 presented in the consolidated condensed financial statements in Item 1, Part I of this report on Form 10-Q.

	 Nine Months E			
Increases (Decreases) in Cash:	 2020	2019	Difference	
		(In Millions)		
Net cash provided by operating activities	\$ 12.2	\$ 18.3	\$ (6.1)	
Net cash used in investing activities	(10.7)	(6.4)	(4.3)	
Net cash used in financing activities	(12.4)	(10.0)	(2.4)	
	\$ (10.9)	\$ 1.9	\$ (12.8)	

Cash provided by operating activities in the current year period decreased \$6.1 million compared to the same year-ago period due to a \$3.8 million decrease in cash provided by non-cash expenses, and a \$1.7 million decrease in cash provided from current operating assets and liabilities.

Cash used in investing activities increased \$4.3 million due principally to the purchase of the Hamilton Dome working interest in fiscal 2020 partly offset by fiscal 2019 cash outflows primarily for completion of the infill drilling project at the Delhi field.

During the nine months ended March 31, 2020, the Company spent \$2.4 million for common stock repurchases of which virtually all were made under its authorized stock buyback program.

## Results of Operations Three Months Ended March 31, 2020 and 2019

## Revenues

Compared to the corresponding year-ago period, current period revenues decreased 18.8% primarily due to a 26.0% lower realized commodity prices partially offset by a 9.8% increase in production volumes impacted by our interest in the Hamilton Dome field acquired in November 2019. The Company's average realized oil price was lower principally due to the decline in WTI pricing. The Company's Hamilton Dome production trades at a discount to WTI due to its specific gravity and sulfur content, while its Delhi production typically trades at a premium. Contributing to the decrease was additional trucking and handling charges during January 2020 while the Delhi oil sales pipeline was being repaired. The sales pipeline went back online February 1, 2020 thereby eliminating the trucking and handling charges.

The following table summarizes total production volumes, daily production volumes, average realized prices and revenues for the three months ended March 31, 2020 and 2019:

	Three Months Ended March 31,						
		2020		2019		Variance	Variance %
Oil and gas production							
Crude oil revenues	\$	7,461,823	\$	9,032,032	\$	(1,570,209)	(17.4)%
NGL revenues		250,476		468,525		(218,049)	(46.5)%
Natural gas revenues		320		471		(151)	(32.1)%
Total revenues	\$	7,712,619	\$	9,501,028	\$	(1,788,409)	(18.8)%
Crude oil volumes (Bbl)		172,901		152,776		20,125	13.2 %
NGL volumes (Bbl)		26,206		28,626		(2,420)	(8.5)%
Natural gas volumes (Mcf)		223		160		63	39.4 %
Equivalent volumes (BOE)		199,144		181,429		17,715	9.8 %
Crude oil (BOPD, net)		1,879		1,698		181	10.7 %
NGLs (BOEPD, net)		285		318		(33)	(10.4)%
Natural gas (BOEPD, net)		—		n.m.		n.m.	n.m.
Equivalent volumes (BOEPD, net)		2,164		2,016		148	7.3 %
Crude oil price per Bbl	\$	43.16	\$	59.12	\$	(15.96)	(27.0)%
NGL price per Bbl		9.56		16.37		(6.81)	(41.6)%
Natural gas price per Mcf		1.43		2.94		(1.51)	n.m.
Equivalent price per BOE n. m. Not meaningful.	\$	38.73	\$	52.37	\$	(13.64)	(26.0)%

#### **Production Costs**

Production costs are presented in two components: CO<sub>2</sub> costs for the Delhi field and other production costs for both the Delhi and Hamilton Dome fields.

	Three Months Ended March 31,						
		2020		2019		Variance	Variance %
CO <sub>2</sub> costs (a)	\$	806,527	\$	1,873,720	\$	(1,067,193)	(57.0)%
Other production costs		3,089,017		1,919,288		1,169,729	60.9 %
Total production costs	\$	3,895,544	\$	3,793,008	\$	102,536	2.7 %
CO <sub>2</sub> costs per BOE	\$	4.05	\$	10.33	\$	(6.28)	(60.8)%
All other production costs per BOE		15.51		10.58		4.93	46.6 %
Production costs per BOE	\$	19.56	\$	20.91	\$	(1.35)	(6.5)%

(a) Under our contract with the Delhi field operator, purchased CO<sub>2</sub> is priced at 1% of the realized oil price in the field per Mcf, plus sales taxes and transportation costs as per contract terms.

	 Three Months			
	2020	2019	Variance	Variance %
CO <sub>2</sub> costs per mcf	\$ 0.69	\$ 0.84	\$ (0.15)	(17.9)%
CO <sub>2</sub> volumes (MMcf per day, gross)	53.9	103.3	(49.4)	(47.8)%

In the current quarter, CO<sub>2</sub> costs decreased 57%. The pipeline that supplies CO<sub>2</sub> to the Delhi field was shut in on February 22, 2020, when a pressure loss was detected, and CO<sub>2</sub> purchases were temporarily suspended. CO<sub>2</sub> purchases provide approximately 20% of the injected volumes in the field, and the field's recycle facilities provide the other 80%. The recycle facilities continue to operate as usual. The pipeline is owned and operated by Denbury Resources, and the Company does not have any ownership in the portion of the pipeline under repair, which is upstream of the Delhi field. Denbury Resources has initiated a project to repair the pipeline, but has not yet set an estimated return to service date. Compared to the year-ago quarter, "Other production costs" increased 61% primarily due to the acquisition of the Hamilton Dome field in the prior quarter whereas during the year-ago quarter the Company did not have any ownership in the Hamilton Dome field. The Delhi field's "Other production costs" increased slightly by 1.1%.

Compared to the year-ago quarter, Delhi field costs decreased 17% to \$17.45 per BOE of Delhi production in current quarter, largely due to lower CO<sub>2</sub> costs, partly offset by lower field volumes.

Hamilton Dome field costs per BOE were \$27.55 for the current quarter.

#### Depletion, Depreciation and Amortization ("DD&A")

Total DD&A expense was 10% lower compared to the year-ago quarter primarily due to a 19.2% decline in the DD&A rate partially offset by a 9.8% increase in production volumes in the period. The integration of the Hamilton Dome asset led to a lower overall DD&A per BOE rate.

	Three Months Ended March 31,						
		2020		2019		Variance	Variance %
DD&A of proved oil and gas properties	\$	1,352,203	\$	1,523,990	\$	(171,787)	(11.3)%
Depreciation of other property and equipment		2,465		4,338		(1,873)	(43.2)%
Amortization of intangibles		3,391		3,391		_	— %
Accretion of asset retirement obligations		41,422		26,411		15,011	56.8 %
Total DD&A	\$	1,399,481	\$	1,558,130	\$	(158,649)	(10.2)%
Oil and gas DD&A rate per BOE	\$	6.79	\$	8.40	\$	(1.61)	(19.2)%

#### General and Administrative Expenses

Expenses for the three months ended March 31, 2020 increased 22% to \$1.5 million relative to the comparable period in 2019, primarily due to higher noncash stock-based compensation, and increases in professional fees, including but not limited to Audit, Tax, Legal and Consulting services.

#### **Other Income and Expenses**

Interest income was lower due to lower average cash balance in the current quarter compared to the year-ago quarter, offset by slightly higher average interest rates.

	Three Months Ended March 31,						
		2020		2019		Variance	Variance %
Interest and other income	\$	41,186	\$	65,831	\$	(24,645)	(37.4)%
Interest expense		(29,067)		(28,789)		(278)	1.0 %
Total other income, net	\$	12,119	\$	37,042	\$	(24,923)	(67.3)%

#### Net Income

Net income available to common stockholders for the three months ended March 31, 2020 increased \$1.3 million, or 55%, to \$3.7 million compared to the year-ago quarter. Pre-tax income decreased due to the aforementioned revenue and expense variances. During the current quarter we recorded a \$2.8 million income tax benefit related to Enhanced Oil Recovery credits claimed on the federal income tax return for fiscal 2019 and on amended federal income tax returns for fiscal years 2017 and 2018.

	 Three Months End	ed March 31,		
	2020	2019	Variance	Variance %
Income before income taxes	 963,933	2,989,997	(2,026,064)	(67.8)%
Income tax provision (benefit)	(2,746,226)	591,122	(3,337,348)	(564.6)%
Net income available to common stockholders	\$ 3,710,159	2,398,875	\$ 1,311,284	54.7 %
Income tax provision as percentage of income before income taxes	(284.9)%	19.8%		

## Results of Operations Nine Months Ended March 31, 2020 and 2019

## Revenues

Compared to the corresponding year-ago period, current period revenues decreased 20.1% primarily due to 22.7% decrease in the Company's realized equivalent price per BOE partially offset by an increase in volumes primarily as a result of the Company's acquisition of Hamilton Dome on November 1, 2019. The Company's average realized oil price was lower primarily due to the decline in West Texas Intermediate ("WTI") pricing. The Company's Hamilton Dome production typically trades at a discount to WTI due to its specific gravity and sulfur content while its Delhi production typically trades at a premium. Also contributing to the decrease was lower LLS premium for Delhi field production due to temporarily higher transportation costs. From mid November 2019 through January 2020, the net realized price was impacted by temporary trucking and handling charges incurred while the oil sales pipeline underwent repairs. This pipeline went back online February 1, 2020.

The following table summarizes total production volumes, daily production volumes, average realized prices and revenues for the nine months ended March 31, 2020 and 2019:

	 Nine Months <b>E</b>	Ended M				
	2020		2019		Variance	Variance %
Oil and gas production						
Crude oil revenues	\$ 25,281,564	\$	30,945,359	\$	(5,663,795)	(18.3)%
NGL revenues	963,054		1,910,395		(947,341)	(49.6)%
Natural gas revenues	1,831		471		1,360	n.m.
Total revenues	\$ 26,246,449	\$	32,856,225	\$	(6,609,776)	(20.1)%
Crude oil volumes (Bbl)	490,125		475,043		15,082	3.2 %
NGL volumes (Bbl)	79,982		76,728		3,254	4.2 %
Natural gas volumes (Mcf)	935		160		775	n.m.
Equivalent volumes (BOE)	 570,263		551,798		18,465	3.3 %
Crude oil (BOPD, net)	1,782		1,734		48	2.8 %
NGLs (BOEPD, net)	291		280		11	3.9 %
Natural gas (BOEPD, net)	1	n.m.			1	n.m.
Equivalent volumes (BOEPD, net)	 2,074		2,014		60	3.0 %
Crude oil price per Bbl	\$ 51.58	\$	65.14	\$	(13.56)	(20.8)%
NGL price per Bbl	12.04		24.90		(12.86)	(51.6)%
Natural gas price per Mcf	1.96		2.94		(0.98)	n.m.
Equivalent price per BOE n. m. Not meaningful.	\$ 46.03	\$	59.54	\$	(13.51)	(22.7)%

#### **Production Costs**

Production costs are presented in two components: CO<sub>2</sub> costs for the Delhi field and other production costs for both the Delhi and Hamilton Dome fields.

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	Nine Months Ended March 31,						
		2020		2019		Variance	Variance %
CO <sub>2</sub> costs (a)	\$	3,501,507	\$	4,862,502	\$	(1,360,995)	(28.0)%
Other production costs		7,718,731		5,841,104		1,877,627	32.1 %
Total production costs	\$	11,220,238	\$	10,703,606	\$	516,632	4.8 %
CO <sub>2</sub> costs per BOE	\$	6.14	\$	8.81	\$	(2.67)	(30.3)%
All other production costs per BOE		13.54		10.59		2.95	27.9 %
Production costs per BOE	\$	19.68	\$	19.40	\$	0.28	1.4 %

(a) Under our contract with the Delhi field operator, purchased CO<sub>2</sub> is priced at 1% of the realized oil price in the field per Mcf, plus sales taxes and transportation costs as per contract terms.

	 Nine Months H	Ended N			
	 2020		2019	Variance	Variance %
CO <sub>2</sub> costs per mcf	\$ 0.77	\$	0.90	\$ (0.13)	(14.4)%
CO <sub>2</sub> volumes (MMcf per day, gross)	69.1		82.9	(13.8)	(16.6)%

Compared to the year-ago period, CO<sub>2</sub> costs declined 28%. The pipeline that supplies CO<sub>2</sub> to the Delhi field was shut in on February 22, 2020 when a pressure loss was detected, and CO<sub>2</sub> purchases were temporarily suspended. CO<sub>2</sub> purchases provide approximately 20% of the injected volumes in the field, and the field's recycle facilities provide the other 80%. The recycle facilities continue to operate as usual. The pipeline is owned and operated by Denbury Resources, and the Company does not have any ownership in the portion of the pipeline under repair, which is upstream of the Delhi field. Denbury Resources has initiated a project to repair the pipeline, but has not yet set an estimated return to service date.

Compared to the year-ago period, "Other production costs" increased by \$1.9 million primarily due to five months of production costs attributable to the Hamilton Dome field acquired on November 1, 2019, whereas during the year-ago period the Company did not have any ownership in the Hamilton Dome field. The Delhi field's "Other production costs" were \$0.2 million lower compared to the year-ago period.

On a total cost per BOE basis, Delhi field costs decreased 6.0% to \$18.23 per BOE in current period, primarily due to a 20.8% decline in CO<sub>2</sub> cost per BOE, partially offset by a 6% increase in other production costs per BOE.

Hamilton Dome field costs per BOE was \$30.22 for its five months included in the current period.

#### Depletion, Depreciation and Amortization ("DD&A")

Total DD&A expense was 8.5% lower compared to the same year-ago period due to an 9.2% decrease in the oil and gas DD&A amortization as the volume change between the two periods was very slight. The integration of the Hamilton Dome asset contributed to an overall lower composite DD&A rate.

	Nine Months Ended March 31,						
	2020		2019		Variance		Variance %
DD&A of proved oil and gas properties	\$	4,189,290	\$	4,612,053	\$	(422,763)	(9.2)%
Depreciation of other property and equipment		6,969		12,624		(5,655)	(44.8)%
Amortization of intangibles		10,173		10,173		—	—%
Accretion of asset retirement obligations		103,852		75,373		28,479	37.8 %
Total DD&A	\$	4,310,284	\$	4,710,223	\$	(399,939)	(8.5)%
Oil and gas DD&A rate per BOE	\$	7.35	\$	8.36	\$	(1.01)	(12.1)%

#### **General and Administrative Expenses**

Expenses for the nine months ended March 31, 2020 increased \$0.5 million, or 12.8%, to \$4.2 million relative to the comparable period in 2019, primarily due to higher noncash stock-based compensation related to the hiring of a new executive officer, and increases in professional fees, including but not limited to Audit, Tax, Legal and Consulting services.

#### **Other Income and Expenses**

Other income and expense (net) decreased due primarily to the Enduro breakup fee received during August 2018. Interest income is lower primarily due to lower invested balances.

	Nine Months H	Ended March 31,		
	2020	2019	Variance	Variance %
Enduro transaction breakup fee		1,100,000	(1,100,000)	(100.0)%
Interest and other income	160,256	172,260	(12,004)	(7.0)%
Interest expense	(87,757)	(87,479)	(278)	0.3 %
Total other income, net	\$ 72,499	\$ 1,184,781	\$ (1,112,282)	(93.9)%

#### **Net Income**

Net income available to common stockholders for the nine months ended March 31, 2020 decreased \$3.8 million, or 32%, to \$8.3 million compared to the same year-ago period. Pre-tax income decreased due to the aforementioned revenue and expense variances. Our income tax provision decreased primarily due to lower pre-tax income as our effective income tax rate was relatively unchanged from the year-ago period. In addition, during the current period, we recorded a \$2.8 million income tax benefit related to Enhanced Oil Recovery credits claimed on the federal income tax return for fiscal 2019 and on amended federal income tax returns for fiscal years 2017 and 2018.

	 Nine Months Ended March 31,				
	2020		2019	Variance	Variance %
Income before income taxes	 6,548,096		14,866,410	(8,318,314)	(56.0)%
Income tax provision (benefit)	(1,719,801)		2,767,169	(4,486,970)	(162.2)%
Net income available to common stockholders	\$ 8,267,897	\$	12,099,241	\$ (3,831,344)	(31.7)%
Income tax provision as percentage of income before income taxes	(26.3)%		18.6%		

#### **Critical Accounting Policies and Estimates**

See our Critical Accounting Policies and Estimates as disclosed within Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations in the 2019 Form 10-K. For recently adopted and recently issued accounting pronouncements from the Financial Accounting Standards Board, please see Note 2 – Summary of Significant Accounting Policies herein.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risks

Information about market risks for the three months ended March 31, 2020, did not change materially from the disclosures in Item 7A of our Annual Report on Form 10-K for the year ended June 30, 2019.

#### Commodity Price Risk

Our most significant market risk is the pricing for crude oil and NGL's. We are exposed to various risks, including energy commodity price risk, such as price differentials between the NYMEX commodity price and the index price at the location where our production is sold. When oil and natural gas liquids prices decline significantly our ability to finance our capital budget and operations may be adversely impacted. In addition, a non-cash write-down of our oil and gas properties could be required under full cost accounting rules if future oil and gas commodity prices sustain current price levels or if they continue to decline.

We expect the current weakness in oil and gas prices to persist for some time and have a negative impact on our revenues and cash flows. As a result, on April 6, 2020, we entered into NYMEX WTI oil swaps covering 1,400 barrels per day (or approximately 42,000 barrels per month), a substantial portion of our anticipated production, for the period April 2020 through December 2020, at a fixed swap price of \$32.00 per barrel. We are exposed to market risk on this open derivative contract related to potential non-performance by our counterparty. It is our policy to enter into derivative contracts only with

counterparties that are credit worthy institutions. We did not post collateral under the swap as it represents an uncollateralized trade.

#### Interest Rate Risk

We currently have only a small exposure to changes in interest rates. Changes in interest rates affect the interest earned on our cash and cash equivalents. Under our current policies, we do not use interest rate derivative instruments to manage exposure to interest rate changes.

#### **Item 4. Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to this Company's management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow for timely decisions regarding required disclosure.

As required by SEC Rule 13a-15(b), we carried out an evaluation, under the supervision and with the participation of the Company's management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(c) and 15d-15(e)) as of the end of the quarter covered by this report. In designing and evaluating our disclosure controls and procedures, our management recognizes that controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving desired control objectives. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that as of March 31, 2020 our disclosure controls and procedures are effective in ensuring that the information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms.

Under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, during the quarter ended March 31, 2020, we have determined there has been no changes in our internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

## PART II - OTHER INFORMATION

#### **Item 1. Legal Proceedings**

None.

#### **Item 1A. Risk Factors**

Our Annual Report on Form 10-K for the year ended June 30, 2019 includes a detailed description of our risk factors. In addition to those, we add the following risk factor below:

# Events outside of our control, including a pandemic or broad outbreak of an infectious disease, such as the ongoing global outbreak of a novel strain of the coronavirus identified in late 2019 ("COVID-19"), may materially adversely affect our business.

We face risks related to pandemics, outbreaks or other public health events that are outside of our control and could significantly disrupt our operations and adversely affect out financial condition. In December 2019, a novel strain of coronavirus, COVID-19, was identified in Wuhan, China. This virus continues to spread globally including in the United States. The COVID-19 outbreak has severely impacted financial markets and worldwide economic activity and has contributed to the reduced demand for oil, resulting in a substantial decrease in oil prices and production declines, especially when paired with the recent actions taken by OPEC+ and global storage considerations. The extent to which COVID-19 impacts our business will depend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of the coronavirus and the actions to contain the coronavirus or treat its impact, among others.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### **Issuer Purchases of Equity Securities**

During the quarter ended March 31, 2020, the Company purchased shares of common stock in the open market under its share repurchase program and also received shares of common stock from employees of the Company to pay their share of payroll taxes arising from vestings of restricted stock and contingent restricted stock. The table below summarizes information about the Company's purchases of its equity securities during the quarter ended March 31, 2020.

(d) Maximum

Period	(a) Total Number of Shares Purchased (1)	(b) Average Price Paid per Share(1)	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (2)	Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (2)
January 2020	2,934	\$5.05	Not applicable	\$1.7 million
February 2020	68,437	\$4.99	Not applicable	\$1.3 million
March 2020	79,148	\$4.76	Not applicable	\$1.0 million
Total	150,519			

(1) During the current quarter there were no shares of common stock surrendered by employees to pay their payroll tax liabilities arising from vestings of restricted stock and contingent restricted stock.

(2) On May 12, 2015, the Board of Directors approved a share repurchase program covering up to \$5 million of the Company's common stock. Under the program's terms, shares may be repurchased only on the open market and in accordance with the requirements of the SEC. The timing and amount of repurchases will depend upon several factors, including financial resources and market and business conditions. There is no fixed termination date for this repurchase program, and the repurchase program may be suspended or discontinued at any time. Such shares are initially recorded as treasury stock, then subsequently canceled.

### Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. Mine Safety Disclosures

Not applicable.

## Item 5. Other Information

None.

## Item 6. Exhibits

A. Exhibits

31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) under the Securities Exchange Act of 1934, as amended.
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) under the Securities Exchange Act of 1934, as amended.
32.1	Certification of Chief Executive Officer pursuant to18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes- Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes- Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## EVOLUTION PETROLEUM CORPORATION

(Registrant)

By: /s/ Jason E. Brown

Jason E. Brown President and Chief Executive Officer

Date: May 7, 2020

#### CERTIFICATION

I, Jason E. Brown, President and Chief Executive Officer of Evolution Petroleum Corporation, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Evolution Petroleum Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2020

/s / JASON E. BROWN

Jason E. Brown President and Chief Executive Officer

#### CERTIFICATION

I, David Joe, Senior Vice President, Chief Financial Officer and Treasurer of Evolution Petroleum Corporation, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Evolution Petroleum Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2020

/s / DAVID JOE

David Joe Senior Vice President, Chief Financial Officer and Treasurer

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned, Jason E. Brown, President and Chief Executive Officer of Evolution Petroleum Corporation (the "Company"), certifies in connection with the filing with the Securities and Exchange Commission of the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2020 (the "Report") pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to his knowledge, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

IN WITNESS WHEREOF, the undersigned has executed this certification as of May 7, 2020.

/s/ JASON E. BROWN

Jason E. Brown President and Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to Evolution Petroleum Corporation and will be retained by Evolution Petroleum Corporation and furnished to the Securities and Exchange Commission or its staff upon request. The foregoing certificate is being furnished to the Securities and Exchange Commission as an exhibit to this Form 10-Q and shall not be considered filed as part of the Form 10-Q.

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned, David Joe, Senior Vice President, Chief Financial Officer and Treasurer of Evolution Petroleum Corporation (the "Company"), certifies in connection with the filing with the Securities and Exchange Commission of the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2020 (the "Report") pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to his knowledge, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

IN WITNESS WHEREOF, the undersigned has executed this certification as of May 7, 2020.

/s / DAVID JOE

David Joe Senior Vice President, Chief Financial Officer and Treasurer

A signed original of this written statement required by Section 906 has been provided to Evolution Petroleum Corporation and will be retained by Evolution Petroleum Corporation and furnished to the Securities and Exchange Commission or its staff upon request. The foregoing certificate is being furnished to the Securities and Exchange Commission as an exhibit to this Form 10-Q and shall not be considered filed as part of the Form 10-Q.